

Head of Banking Development

Arise is one of the leading and most trusted investment and development partners for financial services institutions (FIs) in Sub-Saharan Africa. By actively investing and contributing to the development of the portfolio companies, Arise aims to have a positive impact in Africa and at the same time achieve long term market returns. One of the key focus investment areas is local banks in Sub-Saharan Africa.

The Head of Banking Development is responsible for implementing improvements in commercial, strategic or operational areas within the Investee bank, in close cooperation with the Investment Team and Value Creation professionals.

The Head of Banking Development reports to the Chief Executive Officer.

Main Responsibilities

- Manage a team focused on implementing improvements identified by the Investee Bank, the Investment Team or your own team
- Diagnose opportunities to improve performance of Investee Banks
- Problem solving to develop and implement solutions in complex situations and markets to address existing issues
- Provide leadership, analyse, design and implement the value driven processes in the Investee partner operation
- Join due diligence and lead the gap analysis to distil improvement plans for the Investee Banks and acquisition targets
- Actively work with project / portfolio companies' post-investment on monitoring performance and potential areas of improvement plans, in close cooperation with the Investment team.

Qualifications

- Strong technical competencies in areas of Banking, including Operations, Systems, IT
- Honours degree or equivalent
- 8-12+ years experience of financial institutions experience in areas mentioned above either within banks or of implementing solutions for financial institutions within top four Consultancy Firms with a demonstrated expertise in one or more bank functional areas.
- Ability to apply sound business judgment and an analytical, pragmatic and creative approach to problem solving
- Ability to plan and prioritise effectively: strong project / process management skills
- Excellent verbal and written communication skills
- Technically proficient (Advanced) in Excel, Word, PowerPoint essential.

Personal Characteristics

- Intrinsically motivated by the mission of Arise. The values are purpose-driven, performance-driven and collaboration-driven. These values are followed with the word "driven" to emphasize the energetic, forward thinking, pragmatic and positive mind-set of Arise towards the opportunities in Africa.
- Flexible and dynamic self-motivated, results driven, ability to deal with change
- Highly organised and structured, logical and lateral thinker.
- Team player, with exceptional interpersonal skills and the ability to influence and add
- Excellent intellectual and conceptual abilities
- Excellence orientation (concern for high-quality work) Follow-through; the motivation to ensure the highest standards of quality and productivity are consistently maintained
- Leadership style: management by example, always fostering a collaborative culture amongst the team members, shareholders and stakeholders

Arise Pty (Ltd) Tel: +27 21 300 2222 **Arise B.V.** Tel: +31 20 205 2300

7th Floor, Apex Building, 1 Energy Lane, Bridgeways Precinct, Century City Cape Town, 7441, South Africa

Amstelplein 40B, 1096 BC, Amsterdam, The Netherlands



Remuneration

The remuneration package includes salary, pension, medical benefits, insurance and a reasonable performance related bonus.

Please submit applications to The Human Resources Manager at $\underline{\mathsf{catherine.cowling@ariseinvest.com}}.$

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