

## Fintech Investment Strategy Manager

Arise B.V., a Dutch registered company, is seeking applications for the role of Fintech Investment Strategy Manager to be based at their South African subsidiary office in Cape Town.

Arise is one of the leading and most trusted investment and development partners for financial services institutions (FIs) in Sub-Saharan Africa. As an active minority shareholder, Arise invests in and contributes to the development of the portfolio companies, making a positive impact in Africa and at the same time achieving long term market returns. A key focus area is investment in local banks in Sub-Saharan Africa.

The Fintech Investment Strategy Manager will be responsible for leading the organization's efforts to source suitable Fintech investment opportunities. In doing so, will provide support to the Investment and Banking Development teams in their engagements with prospective Fintech investees with the aim of successfully closing new investment deals.

### Job Description

The incumbent will maintain ongoing research of Fintech firms, in which investments have the prospect of dramatically improving investment performance, and add significant value to Arise, with a focus on banking value chain financial technology tools, including but not limited to visualization tools, optimization, automation platforms, and financial market infrastructure.

The FSM will be responsible for establishing the direction of the Fintech strategy within the organization, and represent Arise externally, whilst also managing relationships with third-party Fintech partners.

### Duties & Responsibilities:

- Lead project teams for fintech investments including co-supervising and providing guidance and mentoring peers on Fintech transaction processing, including conducting company due diligence, valuation, financial analysis, and transaction structuring.
- Provides guidance, training, and motivation necessary to develop team's knowledge and understanding of the Fintech market and opportunities within.
- Foster the strategic direction of Arise' Fintech investment mandate, through researching Fintech investment opportunities, and novel technology solutions with an eye on investing.
- Leverage the portfolio management and deal opportunity technology tools availed to the Investment team, and where necessary, investigate and promote additional technology to advance the Arise Fintech investment strategy.
- In conjunction with the senior leadership of Arise and key stakeholders, develop short to long term Fintech investment pipeline, including defining alternate Fintech market investment opportunities, investment budget requirements, team resourcing, and support structures required to effectively manage the Fintech investment portfolio.
- Supports and helps to establishing links with external technology companies that can align with Arise' strategic efforts.
- As required, support the Investment and Banking Development teams in determining Arise Fintech investee opportunities within the Arise Partner bank network, and beyond.

Arise B.V.

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Arise (Pty) Ltd

Cape Town

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Cape Town 7441, South Africa

Company Registration No. 2016/224610/07

- Communicates and participates cross-divisionally with other technical experts to remain on the forefront of advances in technologies, tools, and applications within the investment management ecosystem.

### **Experience and Qualifications:**

- Honours degree or equivalent within relevant field.
- 5 to 8 years' experience in Fintech investment management, including sourcing, analyzing, preparation of investment feasibility papers, deal conclusion and management of Fintech investments.
- Strong expertise in financial modeling and valuation techniques of Fintech's within a development world to facilitate sound investment initiatives.
- Clear evidence of having a broad network in the fintech investment community at large.
- Advanced understanding of current and emerging Fintech solutions and technologies, including understanding of sub-sectors of Fintech (such as payments, credit) and application of Fintech solutions for banking institutions.
- Deep understanding of tech-driven business models with the potential to disrupt existing industries and/or expanding reach to new markets.
- Technical proficiency (advanced) in Microsoft Excel, Word, PowerPoint essential.
- Business experience in applying FinTech solutions and technologies to solve customer pain points and/or enable the Bank to gain a significant competitive advantage.
- Excellent understanding of financial sector, including products, banking operations, emerging banking technology and banking innovation and interaction with the business sector at large.

### **Personal Characteristics:**

- Ability to apply sound business judgment and an analytical, pragmatic, creative approach to problem solving.
- Ability to plan and prioritize effectively: strong project / process management skills.
- Strong verbal and written communication skills, interpersonal skills, and professional presence.
- Ability to deal with competing priorities and exacting expectations.
- Exceptional conceptual, analytical, and problem-solving skills, with proven ability to build/execute.
- Must be able to work in a collaborative and occasionally high-pressure environment.
- Self-starter, motivated, independent, versatile team player.
- Demonstrated skills and ability to think outside the box and identify and interpret what impact innovative solutions could have on strengthening/complement the investment portfolio strategically.
- Ability to easily convey complex information between the business and Information Technology.
- Proven experience working in a flexible, fast-paced environment.
- Ability to manage multiple priorities and multiple small projects simultaneously.

### **Remuneration:**

The remuneration package includes salary, pension, medical benefits, insurance and a reasonable performance related bonus

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